

(Caption of Case)

IN RE: APPLICATION OF
LONG DISTANCE CONSOLIDATED BILLING
CO.AUTHORITY TO OPERATE AS A RESELLER OF
INTEREXCHANGE TELECOMMUNICATION
SERVICES WITHIN THE STATE OF SOUTH
CAROLINABEFORE THE
PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA

COVER SHEET

DOCKET

NUMBER: 2009 - 108 - C

(Please type or print)

Submitted by: Charlotte Lacey

SC Bar Number: _____

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NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.

DOCKETING INFORMATION (Check all that apply)

- ☐ Emergency Relief demanded in petition ☐ Request for item to be placed on Commission's Agenda expeditiously
- ☐ Other: _____

INDUSTRY (Check one)	NATURE OF ACTION (Check all that apply)		
<input type="checkbox"/> Electric	<input type="checkbox"/> Affidavit	<input type="checkbox"/> Letter	<input type="checkbox"/> Request
<input type="checkbox"/> Electric/Gas	<input type="checkbox"/> Agreement	<input type="checkbox"/> Memorandum	<input type="checkbox"/> Request for Certificatio
<input type="checkbox"/> Electric/Telecommunications	<input type="checkbox"/> Answer	<input type="checkbox"/> Motion	<input type="checkbox"/> Request for Investigator
<input type="checkbox"/> Electric/Water	<input type="checkbox"/> Appellate Review	<input type="checkbox"/> Objection	<input type="checkbox"/> Resale Agreement
<input type="checkbox"/> Electric/Water/Telecom.	<input type="checkbox"/> Application	<input type="checkbox"/> Petition	<input type="checkbox"/> Resale Amendment
<input type="checkbox"/> Electric/Water/Sewer	<input type="checkbox"/> Brief	<input type="checkbox"/> Petition for Reconsideration	<input type="checkbox"/> Reservation Letter
<input type="checkbox"/> Gas	<input type="checkbox"/> Certificate	<input type="checkbox"/> Petition for Rulemaking	<input type="checkbox"/> Response
<input type="checkbox"/> Railroad	<input type="checkbox"/> Comments	<input type="checkbox"/> Petition for Rule to Show Cause	<input type="checkbox"/> Response to Discovery
<input type="checkbox"/> Sewer	<input type="checkbox"/> Complaint	<input type="checkbox"/> Petition to Intervene	<input type="checkbox"/> Return to Petition
<input type="checkbox"/> Telecommunications	<input type="checkbox"/> Consent Order	<input type="checkbox"/> Petition to Intervene Out of Time	<input type="checkbox"/> Stipulation
<input type="checkbox"/> Transportation	<input type="checkbox"/> Discovery	<input checked="" type="checkbox"/> Prefiled Testimony	<input type="checkbox"/> Subpoena
<input type="checkbox"/> Water	<input type="checkbox"/> Exhibit	<input type="checkbox"/> Promotion	<input type="checkbox"/> Tariff
<input type="checkbox"/> Water/Sewer	<input type="checkbox"/> Expedited Consideration	<input type="checkbox"/> Proposed Order	<input type="checkbox"/> Other:
<input type="checkbox"/> Administrative Matter	<input type="checkbox"/> Interconnection Agreement	<input type="checkbox"/> Protest	
<input type="checkbox"/> Other:	<input type="checkbox"/> Interconnection Amendment	<input type="checkbox"/> Publisher's Affidavit	
	<input type="checkbox"/> Late-Filed Exhibit	<input type="checkbox"/> Report	

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April 16, 2009

VIA OVERNIGHT DELIVERY

Mr. Charles L.A. Terreni
Chief Clerk/Administrator
SC Public Service Commission
101 Executive Center Dr., Ste. 100
Columbia, SC 29210
(803) 896-5100

Re: Long Distance Consolidated Billing Co.
Docket No. 2009-108-C



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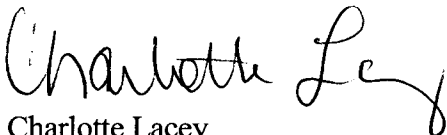
Dear Mr. Terreni:

Enclosed please find for filing an original and twenty-five (25) copies of the company's pre-filed testimony. The company does not intend to engage in telemarketing in the State of South Carolina.

I have enclosed an extra copy of this letter to be date-stamped and returned to me in the self-addressed, postage prepaid envelope I have provided.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me. Thank you.

Respectfully submitted,



Charlotte Lacey
Legal Assistant to Lance J.M. Steinhart
Attorney for Long Distance Consolidated Billing Co.

Enclosures

cc: Jan Lowe (w/enc)

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**BEFORE THE
PUBLIC SERVICE COMMISSION OF
SOUTH CAROLINA
DOCKET NO. 2009-108-C**

RECEIVED
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PUBLIC SERVICE
COMMISSION

**IN RE: APPLICATION OF)
LONG DISTANCE CONSOLIDATED BILLING CO.)
AUTHORITY TO OPERATE AS A)
RESELLER OF INTEREXCHANGE)
TELECOMMUNICATION SERVICES)
WITHIN THE STATE OF)
SOUTH CAROLINA)**

**DIRECT TESTIMONY
OF JAN LOWE**

I. Introduction

- 1 1. **Q. Please state your name and business address.**
- 2 A. My name is Jan Lowe. My business address is 20 W. Washington Street, Suite 6A,
- 3 Clarkston, Michigan 48346.
- 4 2. **Q. By whom are you employed and in what capacity?**
- 5 A. I am President of Long Distance Consolidated Billing Co. ("LDCB").
- 6 3. **Q. Please give a brief description of your background and experience in business**
- 7 **and telecommunications.**
- 8 A. My background and experience, as well as other members of the management team
- 9 of LDCB, is set forth in Attachment 4 to our application.

1 7. **Q. Please describe the services LDCB intends to provide within the State of South**
2 **Carolina.**

3 A. LDCB seeks authority to operate as a reseller of intraLATA and interLATA
4 intrastate telecommunications services to the public on a statewide basis. LDCB
5 seeks authority to offer on a resale basis within South Carolina intrastate,
6 interLATA and, to the extent authorized by the Commission, intraLATA direct-
7 dialed services including (1+) service, flat rate service, 800 inbound service, and
8 travel cards. LDCB seeks statewide authority to provide intraLATA services
9 authorized by the Commission in Docket Nos. 92-182-C, 92-183-C, and 92-200-C.
10 LDCB has no plans at this time to construct any telecommunications transmission
11 facilities of its own and seeks no construction authority. LDCB will operate
12 exclusively as a reseller. LDCB intends to engage in "switchless" resale.
13 LDCB will arrange for the traffic of underlying subscribers to be routed directly
14 over the networks of Applicant's network providers.

15 8. **Q. What carrier will LDCB utilize as its underlying carriers for services in South**
16 **Carolina?**

17 A. LDCB intends to utilize Sprint as its underlying carrier. LDCB will choose its
18 underlying carriers based upon the quality of service of the carrier properly certified
19 by the Commission to provide such service.

1 9. **Q. Does LDCB currently provide intrastate telecommunications services in any**
2 **other state?**

3 A. Yes. LDCB is currently authorized to provide these services in the following states:
4 Alabama, Arizona, Arkansas, California, Colorado, Delaware, Florida, Georgia,
5 Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Massachusetts,
6 Michigan, Missouri, Montana, Nevada, New Jersey, New York, North Carolina,
7 North Dakota, Ohio, Oregon, Pennsylvania, Rhode Island, Texas, Utah, Vermont,
8 Virginia, Washington, West Virginia, Wisconsin and Wyoming.

9 10. **Q. Has LDCB ever had an application for a certificate of public convenience and**
10 **necessity denied?**

11 A. No.

12 11. **Q. Does LDCB intend to file a tariff with the Commission?**

13 A. Yes. LDCB filed a tariff along with its Application in this proceeding which it will
14 modify as necessary in order to meet the Commission's requirements. We believe
15 LDCB's Tariff will comport with all Orders, Rules, and Regulations of the
16 Commission.

17 12. **Q. Will LDCB comply with the Commission's orders regarding the resale of**
18 **interexchange carrier services?**

19 A. Yes. LDCB will at all times provide and market interexchange carrier services in
20 accordance with current Commission policies. In addition, LDCB at all times will
21 provide interstate services in compliance with all FCC rules and regulations.

1 13. Q. Has LDCB provided any intrastate telecommunications services within the
2 State of South Carolina?

3 A. No it has not.

4 14. Q. What rates will LDCB charge upon receipt of certification?

5 A. LDCB will charge the tariffed rates approved by the Commission.

6 15. Q. How will LDCB market services in South Carolina?

7 A. LDCB intends to market its services via direct sales by LDCB's employees and
8 independent sales agents.

9 III. Managerial, Technical and Financial Qualifications

10 16. Q. Does LDCB have sufficient managerial, technical, and financial resources and
11 ability to provide the telecommunications services proposed in its Application?

12 A. Yes. LDCB has sufficient technical, financial, and managerial resources and ability
13 to provide the telecommunications services for which authority is sought herein.
14 LDCB's personnel represent a broad spectrum of business and technical disciplines,
15 possessing many years of individual and aggregate telecommunications experience.

16 My qualifications and experience are discussed on Attachment 4 to our
17 application, which attachment also supports Applicant's managerial and technical
18 ability to provide the services for which authority is sought herein.

1 (5) An expanded tax base and revenue source for the State of South Carolina;
2 and,
3 (6) Additional sources of revenues for Local Exchange Companies through
4 access charges and billing and collection fees.
5 20. Q. **Has the Company ever been the subject of an investigation by any state**
6 **Regulatory body or by the FCC?**
7 A. No.
8 21. Q. **Will the Company agree to abide by and comply with the Commissions**
9 **Rules and Regulations and Commission Orders in its operations in South**
10 **Carolina?**
11 A. Yes.
12 22. Q. **Does this conclude your testimony?**
13 A. Yes. I would like to thank the Commission for this opportunity to provide
14 information relevant to LDCB's Application and am ready to provide any additional
15 information that the Commission may need in making its decision.
16